

Microsoft

MB-340 Exam

Microsoft Dynamics 365 Commerce Functional Consultant



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Version: 4.0

Question: 1

HOTSPOT

You need to design the integration solution for stores that are not yet using Dynamics 365 Commerce.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component				
Import transaction records from the legacy system.	<div style="border: 1px solid gray; padding: 2px;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">Sales orders</td></tr> <tr><td style="padding: 2px;">Retail transactions</td></tr> <tr><td style="padding: 2px;">Retail statements</td></tr> </table>	Sales orders	Retail transactions	Retail statements	
Sales orders					
Retail transactions					
Retail statements					
Check for issues.	<div style="border: 1px solid gray; padding: 2px;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">Sales order confirmation</td></tr> <tr><td style="padding: 2px;">Validate store transactions</td></tr> <tr><td style="padding: 2px;">Data validation checklist</td></tr> <tr><td style="padding: 2px;">Calculate statement in batch</td></tr> </table>	Sales order confirmation	Validate store transactions	Data validation checklist	Calculate statement in batch
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Correct the issues.	<div style="border: 1px solid gray; padding: 2px;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">Data management workspace</td></tr> <tr><td style="padding: 2px;">Microsoft Excel add-in</td></tr> <tr><td style="padding: 2px;">Store Financials workspace</td></tr> <tr><td style="padding: 2px;">Sales order details</td></tr> </table>	Data management workspace	Microsoft Excel add-in	Store Financials workspace	Sales order details
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Sales order details					

Answer:

Requirement	Component
Import transaction records from the legacy system.	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <ul style="list-style-type: none"> Sales orders <li style="background-color: #d0d0d0;">Retail transactions Retail statements </div>
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Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/valid-checker>

Question: 2

HOTSPOT

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Answer:

Requirement

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Configure the design of the notifications

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Application email templates	

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

Question: 3

You need to identify the configuration issue for the active student who is buying a clearance shirt with a coupon.

What should you use?

- A. Category price rules
- B. Price simulator
- C. Retail price reports
- D. View all discounts operation
- E. Discount concurrency mode

Answer: B

Reference:

<https://technologyblog.rsmus.com/microsoft/retail-price-simulator-d365/>

Question: 4

HOTSPOT

You need to configure functionality to help sales associates who are students interpret customer behavior analysis data.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component										
Enable required functionality in Dynamics 365 Commerce.	<table border="1"> <tr> <td colspan="2" style="text-align: right;">▼</td> </tr> <tr> <td>Customer Insights</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Feature management</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Lifecycle Services</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Microsoft Azure</td> <td><input type="checkbox"/></td> </tr> </table>	▼		Customer Insights	<input type="checkbox"/>	Feature management	<input type="checkbox"/>	Lifecycle Services	<input type="checkbox"/>	Microsoft Azure	<input type="checkbox"/>
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Customer attributes						
Dimensions :						
Customer groups						
Attribute groups						

Question: 5

You need to configure the POS layout to include a process to retrieve the customer transaction for pickup in the store.

Which operation should you use?

- A. Conclude transaction
- B. Order fulfillment
- C. Pick up all products
- D. Recall transaction
- E. Outbound operation

Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/customer-orders-overview>

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