

IBM

M6040-427

IBM SurePOS 300 Series Models 350 and E50 Sales Mastery

QUESTION: 24

Which statement is true about the power consumption of the SurePOS 350 when in deep sleep mode?

- A. It consumes less energy than suspending the system to disk.
- B. It consumes almost as much energy as when the system is running.
- C. It consumes only slightly more energy than when the system is powered down completely.
- D. It consumes more energy than suspending the system to disk but returns to operation more quickly.

Answer: C

Explanation:

The 4810-x5x continues to support the energy saving 'deep sleep' capability and provides significantly faster performance yet similar power usage at idle.

QUESTION: 25

How many RS232 ports are there on the SurePOS 350, excluding SurePorts?

- A. 2
- B. 3
- C. 5
- D. 6

Answer: B

Explanation:

3x Pow. RS232

QUESTION: 26

Which standard SurePOS 350 component allows the system to maintain low levels of energy consumption while increasing performance?

- A. 64GBSSD
- B. power supply
- C. system board
- D. powered USB ports

Answer: A

Explanation:

SSD saves energy.

QUESTION: 27

What is the purpose of board flex testing?

A. to strength test system silicone

B. to make sure solders remain intact

C. to measure resistance to vibrations

D. to ensure systems can withstand 36" drops

Answer: C

Explanation:

Tool Free Retailed Hardened Design: IBM retail hardening innovations include board flex testing, power cycling and pre-shipment integration. The highly reliable design helps protect the system from damaging factors such as electrostatic shock, fluctuations in temperature and humidity, dust pollution and harmful vibrations.

QUESTION: 28

What does TGCS do to ensure suppliers maintain the expected quality and reliability standards?

A. perform random spot checks

B. schedule routine inspections

C. keep a TGCS inspector on site

D. maintain a three strike policy

Answer: B

QUESTION: 29

The SurePOS 300 is best suited to which kind of customer?

A. a midsized hotel chain

B. a small specialty chain

C. a large gas station chain

D. a large convenience chain

Answer: D

Explanation:

The Sure POS 300 offers an affordable, flexible POS solution for small to medium sized retail operations and value chain stores.

The Sure POS 300 is the industry's premier point of sale solution for large and mid-market retailers. The IBM Sure POS 300 Series is the affordable, planet-friendly point-of-sale solution for mid-market retailers who want to enhance the customer experience, increase employee productivity and improve operational efficiency. With the smallest footprint in the IBM portfolio, this POS has the versatility and performance retail demands. Breakthrough energy efficient technology and retail systems management help create a sustainable "green" business and reduce costs.

QUESTION: 30

What are two situations when the SurePOS 300 is the best choice? (Choose two.)

- A. when counter space is limited
- B. when price is driving selection
- C. when maximum performance is required
- D. when an integrated hardware solution is needed

Answer: A, B

Explanation:

The IBM SurePOS 300 Series is the affordable, planet-friendly point-of-sale solution for mid-market retailers who want to enhance the customer experience, increase employee productivity and improve operational efficiency. With the smallest footprint in the IBM portfolio, this POS has the versatility and performance retail demands. Breakthrough energy efficient technology and retail systems management help create a sustainable "green" business and reduce costs.

QUESTION: 31

What is the life expectancy benchmark for the SurePOS 350 system?

- A. 3 years
- B. 5 years
- C. 7 years
- D. 9 years

Answer: C

Explanation:

Service life:

Up to seven years after withdrawal from market

QUESTION: 32

Which two are retail hardening tests performed by TGCS? (Choose two)

- A. fire resistance
- B. crush resistance
- C. thermal dynamics
- D. operational vibration

Answer: C, D

Explanation:

Note:

Examples of retail hardening tests include:

- * (C)Environmental: thermal and humidity
- * (D)Impact, drop, shock, and vibrationEtc.:

Electromagnetic compatibility: radiated immunity and radiated emissions Electrostatic discharge

Surge/lightning Dust/lint and debris Spill and drip

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