



**SAP**

**C\_TS462\_1909 Exam**

**Certified Application Associate - SAP S/4HANA Sales 1909**

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# Version: 5.0

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**Question: 1**

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Which technological concept supports real-time operational reporting on live transactional data?

- A. SAP ASAP aggregates
- B. SAP DB row-based databases
- C. Core Data Services
- D. Java layer

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**Answer: C**

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**Question: 2**

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Which organizational unit is defined as a physical location that processes and monitors outbound deliveries and goods issues?

- A. Storage location
- B. Shipping point
- C. Plant
- D. Loading point

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**Answer: B**

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**Question: 3**

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Where do you configure whether billing should be order-related or delivery-related?

- A. Sales document item category
- B. Delivery document item category
- C. Sales order type
- D. Delivery type

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**Answer: A**

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**Question: 4**

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What characterizes SAP Smart Business?

Note: There are 3 correct answers to this question.

- A. It provides key performance indicator (KPI) visualizations with semantic colours and target thresholds.
- B. It provides a set of SAP Fiori apps for your key business processes based on the SAP S/4HANA Model Company.
- C. It provides an exception-based working model combining analytics with actions to solve issues.
- D. It consists of a set of transaction codes for reports that can be linked to unique URLs.
- E. It consists of tiles in the SAP Fiori launchpad.

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**Answer: A, C, E**

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**Question: 5**

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What functionality is used to make sales order items available to MRP?

- A. Transfer of requirements
- B. Transfer of material planning
- C. Transfer of order volume
- D. Transfer of availability

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**Answer: A**

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