# SAP

## C_TS460_1909 Exam

**SAP Certified Application Associate - SAP S/4HANA Sales 1909 Upskilling Exam**

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# Version: 4.0

## Question: 1

You want to ensure that an incomplete document cannot be saved. How can you achieve this? Please choose the correct answer.

A. Set the dialog message for incompletion for the sales document type
B. Select the 'Warning' indicator for the fields in the incompleteness procedure
C. Assign a status group to the fields that should be checked for completeness
D. Assign an incompleteness procedure to the respective item categories

**Answer: A**

## Question: 2

What are characteristics of a shipping point? There are 3 correct answers to this question.

A. Shipping points are required for delivery processing
B. Loading group is used for shipping point determination
C. Shipping points are used are used to create warehouse order
D. Shipping points are assigned to plants
E. Shipping points are assigned to a storage location

**Answer: A, B, D**

## Question: 3

In SAP S/4HANA, what does SAP Extended Warehouse Management (SAP EWM) determine during sales order fulfillment? Please choose the correct answer.

A. The sequence of transport unit unloading
B. The optimal utilization of container space
C. The applicable putaway strategy
D. The stocked and suitable storage bins

**Answer: D**

## Question: 4

In SAP S/4HANA, which embedded analytics tools does an end user have access to? There are 2 correct answers to this question.

A. SAP Smart Business cockpit
B. Query designer
C. Custom CDS view app
D. Multidimensional reporting

**Answer: A, D**

## Question: 5

Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

A. Create a new KPI
B. Create the tile and assign it to the KPI
C. Create the exception report in the background system
D. Define the required thresholds
E. Create the tile and assign it to the evaluation

**Answer: A, D, E**

## Question: 6

Where do you control the billing relevance? Please choose the correct answer.

A. Billing document item category
B. Sales document item category
C. Billing document type
D. Sales document type

**Answer: B**

## Question: 7

Which elements determine a shipping point automatically? There are 3 correct answers to this question.

A. Loading group
B. Transportation group
C. Storage condition
D. Shipping condition
E. Delivering plant

**Answer: A, D, E**

## Question: 8

Which assignment is correct for the sales organization? Please choose the correct answer.

A. A distribution channel can be assigned to only one sales organization.
B. A sales organization can be assigned to only one company code.
C. A division can be assigned to only one sales organization.
D. A sales office can be assigned to only one sales organization.

**Answer: B**

## Question: 9

What is used to determine a pricing procedure? There are 3 correct answers to this question.

A. Sales document type
B. Sales area
C. Sold-to party
D. Ship-to party
E. Item category

**Answer: A, B, C**

## Question: 10

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the
subsequent document.
Which option in standard Sales and Distribution is available to fulfill this requirement?
Please choose the correct answer.

A. Requirement routine
B. Transfer routine
C. Referencing text
D. Copying text

**Answer: C**

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