



SAP

C_TS460_1809 Exam

**SAP Certified Application Associate - SAP S/4HANA Sales 1809
Upskilling Exam**

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Version: 6.0

Question: 1

You want to ensure that an incomplete document cannot be saved. How can you achieve this? Please choose the correct answer.

- A. Set the dialog message for incompleteness for the sales document type
- B. Select the 'Warning' indicator for the fields in the incompleteness procedure
- C. Assign a status group to the fields that should be checked for completeness
- D. Assign an incompleteness procedure to the respective item categories

Answer: A

Question: 2

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Loading group is used for shipping point determination
- C. Shipping points are used to create warehouse order
- D. Shipping points are assigned to plants
- E. Shipping points are assigned to a storage location

Answer: A, B, D

Question: 3

In SAP S/4HANA, what does SAP Extended Warehouse Management (SAP EWM) determine during sales order fulfillment? Please choose the correct answer.

- A. The sequence of transport unit unloading
- B. The optimal utilization of container space
- C. The applicable putaway strategy
- D. The stocked and suitable storage bins

Answer: D

Question: 4

In SAP S/4HANA, which embedded analytics tools does an end user have access to? There are 2 correct answers to this question.

- A. SAP Smart Business cockpit
- B. Query designer
- C. Custom CDS view app
- D. Multidimensional reporting

Answer: A, D

Question: 5

Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

- A. Create a new KPI
- B. Create the tile and assign it to the KPI
- C. Create the exception report in the background system
- D. Define the required thresholds
- E. Create the tile and assign it to the evaluation

Answer: A, D, E

Question: 6

Where do you control the billing relevance? Please choose the correct answer.

- A. Billing document item category
- B. Sales document item category
- C. Billing document type
- D. Sales document type

Answer: B

Question: 7

Which elements determine a shipping point automatically? There are 3 correct answers to this question.

- A. Loading group
- B. Transportation group
- C. Storage condition
- D. Shipping condition
- E. Delivering plant

Answer: A, D, E

Question: 8

Which assignment is correct for the sales organization? Please choose the correct answer.

- A. A distribution channel can be assigned to only one sales organization.
- B. A sales organization can be assigned to only one company code.
- C. A division can be assigned to only one sales organization.
- D. A sales office can be assigned to only one sales organization.

Answer: B

Question: 9

What is used to determine a pricing procedure? There are 3 correct answers to this question.

- A. Sales document type
- B. Sales area
- C. Sold-to party
- D. Ship-to party
- E. Item category

Answer: A, B, C

Question: 10

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement? Please choose the correct answer.

- A. Requirement routine
- B. Transfer routine
- C. Referencing text
- D. Copying text

Answer: C

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