



**IBM**

**C9020-460**

*IBM Midrange Storage Sales V2*

**Answer:** B

**Explanation:**

[\(http://www-03.ibm.com/systems/storage/spectrum/insights/\)](http://www-03.ibm.com/systems/storage/spectrum/insights/)

**QUESTION:** 52

What is the Solution Assurance (SA) Trigger Criteria and Designated Product List (DPL)?

- A. A list of competitive storage solutions.
- B. A list used to determine if a Technical and Delivery Assessment (TDA) is required.
- C. A checklist of potential problems to avoid when installing an IBM storage product
- D. A list of possible IBM solutions for known customer problems

**Answer:** B

**Explanation:**

[http://arrowecsmidmarket.typepad.com/files/ibm\\_technical\\_and\\_delivery\\_assessment\\_070\\_120091-1.pdf](http://arrowecsmidmarket.typepad.com/files/ibm_technical_and_delivery_assessment_070_120091-1.pdf)

**QUESTION:** 53

Which open source interface enables a customer to connect a storage infrastructure to a public cloud?

- A. Connections Cloud S1
- B. OpenStack
- C. Silverpop
- D. OpenPower

**Answer:** B

**Explanation:**

[\(http://www.ibm.com/developerworks/cloud/library/cl-openstack-cloud/\)](http://www.ibm.com/developerworks/cloud/library/cl-openstack-cloud/)

**QUESTION:** 54

When discussing a storage architecture with a client, the storage sales person discovers the requirement for a high number of random IOPs. Why did this occur?

- A. The process is supplying Geographic Information System (GIS) data.
- B. The server is providing streaming video.
- C. The application is writing to an active database.
- D. The system is used for performing full backup.

**Answer:** C

**Explanation:**

[\(http://recoverymonkey.org/2012/07/26/an-explanation-of-iops-and-latency/\)](http://recoverymonkey.org/2012/07/26/an-explanation-of-iops-and-latency/)

**QUESTION:** 55

A customer with existing TS3100 Tape Library has a need to add an additional LTO-6 half-height drive. The customer has LTO-4 media. Which access level will the LTO-6 drive provide for this customer?

- A. The customer will be able to read but unable to write to LTO-4 media
- B. The customer will be able to write and read from LTO-4 media
- C. The customer will be able to write but unable to read from LTO-4 media
- D. The customer will be unable to access LTO-4 media

**Answer:** A

**Explanation:**

<http://www.symantec.com/connect/forums/write-tape-lto4-drive-lto6-hcart2>

**QUESTION:** 56

Which is the most appropriate IBM resource to contact for assistance with an IBM Storwize V7000 eConfig configuration?

- A. CompleteLine
- B. Techline/Partnerline
- C. Lab Services
- D. Support Line

**Answer:** D

**Explanation:**

[\(http://www-935.ibm.com/services/us/en/it-services/technical-support-services/support-line-for-storage-products/\)](http://www-935.ibm.com/services/us/en/it-services/technical-support-services/support-line-for-storage-products/)

**QUESTION: 57**

A public transportation customer wants to accelerate its database batch processes. Flexibility, dual-site production connectivity, High Availability (HA) and Disaster Recovery (DR) are mandatory. Which solution should the sales representative propose?

- A. IBM SAN Volume Controller with IBM FlashSystem attached and stretched cluster
- B. IBM SAN Volume Controller with a SSD drawer attached and Metro Mirror
- C. IBM Storwize V7000 with internal SSD and Metro Mirror
- D. IBM Storwize V7000 with IBM FlashSystem attached and Flashcopy

**Answer: A**

**Explanation:**

(IBM FlashSystem attached and Flashcopy)

**QUESTION: 58**

Due to regulatory requirements, a healthcare customer must protect data transported to offsite vaulting from unwanted disclosure. The library must be capable of 8 different logical partitions. Which tape library should be recommended?

- A. A TS3200 with LTO-6 tape drives
- B. A TS3100 with LTO-6 tape drives
- C. A TS2900 with LTO-6 tape drives
- D. A TS3310 with LTO-6 tape drives

**Answer: D**

**Explanation:**

(<http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?subtype=ca&infotype=an&appname=iSource&supplier=877&letternum=ENUS ZG12-0274>)

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