IBM

C4070-603

IBM System z Sales Solutions V6

D. z/VM is a proven virtualization tool

Answer: D

QUESTION: 81
An Internet Service Provider has a server farm with one Intel server for every web application. The utilization of the processor resources is under 10%. The customer is considering a new platform. Which of the following IBM System z architecture components best meets the customer's business requirement?

A. zAAP
B. IFL, Linux and z/VM
C. CoD
D. Multiple LPARs

Answer: A

QUESTION: 82
Which of the following is required for a zEnterprise Disaster Recovery plan?

A. Separate Recovery Location
B. Mirrored Disk
C. ZVM
D. zAAP or zIIP processors

Answer: A

QUESTION: 83
A z196 prospect is considering a zAAP processor. Which of the following is a business benefit of this processor?

A. Potential licensing savings
B. More rapid processing
C. Smaller footprint
D. More energy efficient

Answer: C

QUESTION: 84

While meeting to discuss future upgrade options, the customer asks the System z Sales Specialist to see an LSPR comparison of their current processor to a new processor. Which of the following IBM workstation tools would the sales specialist be able to show the customer to present the differences?

A. ZCP3000
B. zPCR r
C. SCRT
D. eConfig

Answer: A

QUESTION: 85

A customer has a z 196 and zBX installed. The customer would like to know if they are running WebSphere application in their distributed environment what IBM has to support these applications on zEnterprise. What blade would support Web Services XML and SOA applications?

A. x Blade
B. ISAO Blade
C. POWER7 Blade
D. Datapower Blade

Answer: A

QUESTION: 86

A System z sales representative has a meeting with the CIO of a telecommunications company. They have purchased several used mainframe systems in the past. This customer has an ample budget for purchases and is interested in new additional servers. Which of the following is key for the IBM System z Sales representative to identify?

A. Corporate direction
B. Business problem
C. System z servers currently installed
D. Decision time frame

Answer: C