

Google

ADWORDS-FUNDAMENTALS Exam

Google Adword Advertising Fundamentals

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Question: 1	
Changing the match type of a group of keywords from broad to exact ma	itch will likely:
A docrease impressions	
A. decrease impressions	
B. increase impressions	
C. increase Quality Score	
D. decrease Quality Score	
	Answer: A
Question: 2	
Susan added only these keywords to her ad group "wedding dress" [cheap wedding]. Which queries could potentially trigger her ads?	[designer wedding dress], -
A. Wedding designer dress	
B. Cheap wedding dress	
C. Dress for wedding	
_	
D. Cheap wedding	
	Δ
	Answer: A
Question: 3	
Question. 3	
The Keyword Tool is used to:	
A. Find duplicate keywords in ad campaigns.	
B. Determine if ads are showing for particular searches.	
C. Determine exact competitor bids on keywords.	
D. Find new keywords for ad campaigns.	
	Answer: D
Overting 4	
Question: 4	
A keyword with a very low click through rate (CTR) will usually receive:	
A. Impressions only on the Google Search Network.	
B. A low average cost-per-click (CPC) on Google search.	
C. More impressions on the Google Display Network.	
D. A low Quality Score on the Google Search Network.	
	Answer: B

Question: 5	
Negative keywords can help advertisers target their ads to potential cust	tomers and increase:
A. Their campaigns' daily budget recommendations.	
B. The click through rate (CTR) of their ads.C. The amount of impressions served.	
D. Number of relevant Display Network placements.	
2. Namber of relevant 213play Network placements.	
	Answer: B
Question: 6	
[Two ways to identify a keyword's Quality Score are to view the Quality S	Score column and to:
A. Download a campaign level report from the Campaigns tab.	
B. Click on the speech bubble icon next to that keyword.	
C. Click on the "See search terms" button next to that keyword.	
D. Click keyword into the Traffic Estimator tool.	
	Answer: B
Question: 7	
Question. 7	
AdWords advertising policies are designed to:	
A. Increase costs for small business advertisers.	
B. Maintain the Quality Score of all advertisers.C. Ensure users see ads that are relevant to a given search query.	
D. Ensure advertisers only show ads for online retail businesses.	
or ending date the end of the end	
	Answer: C
Overtions 9	
Question: 8	
Phrase match triggers an ad to appear when a search query:	
A. Precisely matches a synonym of the keyword	
B. Includes words that are related to the keyword.	
C. Includes the keyword in its exact sequence.	
D. Precisely matches the translation of the keyword.	
	Answer: A
Question: 9	

If an	advertiser	uses the	phrase-matched	l keyword	"cheap	hotel,"	add	may	show	on	Google	whena
user	searches fo	r:										

- A. Cheap motels
- B. Cheap hotel deals
- C. Inexpensive hotel
- D. Cheap local hotel

Answer: B

Question: 10

An advertiser is primarily on direct response, as opposed to branding. The advertiser shoulddelete keywords from campaign if the keywords:

- A. Contain words that are duplicated in a display campaign.
- B. Generate many clicks and conversions.
- C. Generate many impression very few conversions.
- D. Contain more than two words in the phrase.

Answer: C

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