

Cisco

700-551 Exam

Cisco Express Security for Account Managers Exam

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Version: 9.1

Question: 1	
Which are three elements of the Cisco security practice pathway? (Cho	pose three.)
A. Delivery and Support	
B. Marketing and Sales Execution	
C. Foundation and Platform Support	
D. GTM Planning	
E. Business Drivers	
F. Lead generation	
	Answer: B, D, E
Question: 2	
Which are three key products and benefits of the Datacenter threat-ce	ntric solution? (Choose three.)
A. Predictive intelligence through Umbrella and Talos	
B. Proactive packet inspection through Stealthwatch	
C. Automated policy enforcement with ASAv	
D. Software-defines segmentation through TrustSec	
E. Deep visibility and data analytics through Stealthwatch	
F. Identity-based policy management through Meraki	
	Answer: C, D, E
Question: 3	
Which are two key products and benefits of the Campus and Branch the two.)	hreat-centric solution? (Choose
A. Cloud security policy management through CDO	
B. Fuzzy Fingerprinting	
C. Trojan and malware protection with NGIPS	
D. Enhanced zero-day and DDoS attacks through NGFW	
	Answer: C, D
Question: 4	

Which incentive program lets you showcase Cisco technologies cost-effectively?

A. Solution Incentive Program	
B. Technology Migration Program	
C. Express Security Program	
D. Teaming Incentive Program	
E. Not for Resale Program	
	Answer: B
Question: 5	
Which are three key security vectors customers need to monit (Choose three.)	or to overcome security challenges?
A. Data Center	
B. Hackers Device	
C. SaaS and Cloud Platform	
D. Campus & Branch	
E. Cloud Apps	
F. Malware Protection	
	Answer: A, D, F
Question: 6	
What is a great option for new customers within Platform Selling	3,
A. Platform sale	
B. License sale	
C. Platform subscription sale	
D. Appliance sale	
	American D
	Answer: B
Overtion, 7	
Question: 7	
Which are three key customer issues with vulnerable cloud? (Ch	oose three.)
A. Malware attacks are expensive	
B. Lack of protection from cloud apps	
C. Solution to does not extend to cloud	
D. Employees apps usage is not visible	
E. Appropriate level of access	
F. Complex mobile management	
	Answer: A, B, F

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