



# Cisco

650-752 Exam

**Advanced IP NGN Architecture Sales**

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**Question: 1**

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Which two documents comprise a customer transfer of information? (Choose two.)

- A. technical high-level overview
- B. technical low-level overview
- C. optimization tests
- D. implementation and testing plan

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**Answer: A,D**

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**Question: 2**

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What are the three primary developments that influence modern networks? (Choose three.)

- A. social networks
- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

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**Answer: E,D,C**

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**Question: 3**

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Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)

- A. location-based service
- B. audio/video streaming
- C. VPN
- D. QoS
- E. gaming
- F. remote control of home appliances

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**Answer: E,B,F**

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**Question: 4**

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DRAG DROP

Match the terms on the left to the explanations on the right.

<input type="checkbox"/>	CapEx
<input type="checkbox"/>	OpEx
<input type="checkbox"/>	TCO
<input type="checkbox"/>	ROI

1.	Expenditures creating future benefits.
2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
3.	Ongoing cost for running a product, business or system.
4.	Ratio of money gained or lost on an investment relative to the amount of money invested.

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**Answer:**

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<input type="checkbox"/>	ROI
<input type="checkbox"/>	TCO
<input type="checkbox"/>	CapEx
<input type="checkbox"/>	OpEx

Explanation:

ROI 4

TCO 2

CapEx 1

OpEx 3

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