Cisco

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LCSAWALAN Cisco Lifecycle Services Advanced Wireless

QUESTION: 154
Tasks associated with High Level Design Development include, but are not limited to, which of these? (Choose three.)

A. Select WLAN Products, Applications, and Platforms To Meet Customer Solution Requirements
B. Build Preliminary Logical Network Topology Map
C. Determine Operational Support Service Requirements and Budgetary Pricing
D. Analyze Customer Technical and Operational Requirements for System
E. Gather and Validate ROI
F. Generate Budgetary BOM

Answer: A, B, F

QUESTION: 155
Which service component within the prepare phase helps to increase the chances that the proposed system will meet the customer requirements and expectations?

A. Proof of Concept
B. High Level Design Development
C. Technology Strategy Development
D. Business Case Development
E. Business Requirements Development
F. WLAN Wired Network Integration Assessment

Answer: A

QUESTION: 156
What are two of the service components of the plan phase for WLAN? (Choose two.)

A. Complete Business Case Development
B. Complete System Requirements Validation
C. Complete Implementation Plan Development
D. Conduct Proof of Concept
E. Complete the Proposal Development and Deliver Proposal for Customer
F. Conduct Planning Project Kickoff Meeting

Answer: B, F

QUESTION: 157
Which service component within the prepare phase identifies solution goals, business drivers and success criteria; assesses the customer business and technical requirements; and includes solution value assessment?

A. Proof of Concept
B. Technology Strategy Development
C. High Level Design Development
D. Business Requirements Development
E. Business Case Development

Answer: D

QUESTION: 158
Which of these service components occur in the design phase?

A. System Calibration, Project Planning, Staff Training
B. WLAN Wired Network Integration Assessment, WLAN Location-Based Services Assessment, Security Architecture
Assessment
C. Detailed Design Validation, Operations Plan, Systems Acceptance Test Plan Development
D. High Level Design Development, Proof of Concept, Business Requirements Development

Answer: C

QUESTION: 159
Which of these best describes the ultimate goal of the network lifecycle? (Choose the best answer.)

A. Ensure that the network solution deployed delivers the customer goals for reliability and availability.
B. Reinforce customer confidence in partners selling Cisco products.
C. Create pull for partner products and services by providing a framework to demonstrate to customers which services
are needed to help improve their success with Cisco technology.
D. Create a more effective sales strategy for partners.
E. More clearly define the roles of AMs, SEs, and FEs.
F. Maximize the number of services required to support advanced technologies.

Answer: A

QUESTION: 160
Which three templates or tools are important in creating a site-specific network implementation plan? (Choose three.)

A. Network Implementation Plan
B. Operations Plan
C. Site Readiness Assessment Report
D. Acceptance Test Plan
E. Low Level Design
F. Staging Plan

Answer: A, C, E

QUESTION: 161
Which three service components belong to the operate phase?

A. Operations Plan
B. Incident Management
C. Security Administration
D. Operations Implementation
E. Systems Monitoring
F. Operations Assessment

Answer: B, C, E

QUESTION: 162
Which three service components are included in the optimize phase for WLAN? (Choose three.)

A. Security Administration
B. Change Management
C. Technology Assessment
D. Operations Assessment
E. Operations Readiness Assessment
F. Security Assessment

QUESTION: 163
Which of these groups of service components occurs in the prepare phase?

A. System Requirements Validation, WLAN Wired Network Integration Assessment, Operations Readiness Assessment
B. Proposal Development, Customer Education, Services Assurance
C. Security Assessment, Security Administration, Staging Plan Development
D. High Level Design, Proof of Concept, Technology Strategy Development

QUESTION: 164
"Assessing the existing network infrastructure to support the proposed WLAN system" is an activity conducted as part of which service component in the plan phase?

A. Solution Implementation
B. WLAN Wired Network Integration Assessment
C. Detailed Design Development
D. Account Planning
E. Operations Readiness Assessment

QUESTION: 165
Considering all technologies, including WLAN, which of these best describes services stacks in the Cisco Lifecycle Services approach?

A. the required set of services needed to successfully deploy and support Cisco Advanced Technologies
B. the identification of Cisco Advanced Technologies to best support business requirements and objectives
C. the minimum set of services that a customer needs to successfully deploy and operate a Cisco technology or solution
D. optional services that increase the likelihood of successful advanced technology deployment
E. the minimum set of services required to operate and optimize Cisco Advanced

Technologies

Answer: C

QUESTION: 166
Which two customer needs does the service component System Acceptance Testing cover? (Choose two.)

A. Regulatory Compliance of WLAN System
B. WLAN Ready for Production Network Traffic
C. Satisfaction of the Customer With the WLAN Integration
D. Establishment of Network Connectivity over the WLAN
E. Verification of Solution Requirement of Customer With Delivered WLAN System

Answer: B, E

QUESTION: 167
Which three of these tasks occur in Incident Management? (Choose three.)

A. Devise and Recommend Workaround Solution if Means of Resolving Is Unknown
B. Populate Ongoing Support Handoff Kit
C. Establish Escalation Notification Plan
D. Correlate and Analyze Symptoms To Determine Probable Cause
E. Gather Symptom Information Including Traces, Logs, and Events
F. Define Service Level Requirements and Priority for Each Device

Answer: A, D, E

QUESTION: 168
Which of these activities describes one of the tasks for completing a WLAN Wired Network Integration Assessment in the plan phase?

A. Develop Application Readiness Assessment Report for Every Component or Subsystem, To Include Current Configuration, Configuration Best Practices, and Error Prevention
B. Perform Availability Analysis To Identify Potential Infrastructure Design and Configuration Issues that Could Affect the Network Resiliency and Availability
C. Identify Potential Interference Sources in the Designated Band

D. Gather Information About the Network, Existing Security Policy, and Security Architecture for the Wired and WLAN Network
E. Verify Information Regarding Processes, Procedures, and Systems Used To Deliver Operational and Network Management

Answer: B

QUESTION: 169
Leveraging Lifecycle Services may help an account manager in which three of these ways? (Choose three.)

A. Establish credibility with the customer.
B. Rely more frequently on direct assistance from Cisco.
C. Provide a step-by-step approach to successfully sell, deploy, and support a Cisco technology solution.
D. Improve discount levels.
E. Build customer confidence in the ability of the partner to successfully implement a technology solution.
F. Offload post-sales support issues.

Answer: A, C, E

QUESTION: 170
The Low Level Design and the Site Readiness Assessment report represent two of several documents which are important for completing which two key activities for the Implementation Plan Development service component? (Choose two.)

A. Develop Operational Methods and Procedures for the WLAN System
B. Collect and Verify Solution Acceptance Requirements
C. Collect and Verify Site-Specific Implementation Requirements
D. Create a Site-Specific Network Implementation Plan
E. Develop a Plan To Implement New Operational Processes
F. Develop Systems Acceptance Test Plan

Answer: C, D

QUESTION: 171
Systems Engineers should possess which three of these recommended skills related to Lifecycle Services? (Choose three.)

A. Account Prospecting
B. Understanding How To Assess and Document a Wireless Network Topology
C. Ensure that Post-Implementation Operational Goals are Met
D. Preparation of Proposals and Business Cases
E. Ensure Regular Software Updates on Existing Network Infrastructure
F. Identification of Technical and Business Requirements and Mapping to Wireless
Technologies and Applications

Answer: B, D, F

QUESTION: 172
Which three tasks are executed in the Service Assurance service component within
the operate phase? (Choose three.)

A. Review Remediation Plan from Operational Assessment
B. Send Internal and External Surveys
C. Produce Service Level Reporting
D. Prepare a Service Readiness Report
E. Record and Classify Requests for Change
F. Analyze Process Exceptions

Answer: B, C, F