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Oracle CPQ Cloud Service 2019 Implementation Essentials

Questions & Answers PDF

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Question: 1

To add items (parts) to a configuration, Recommended Item rules are used. Which two statements are true when using Recommended Item rules?

A. Recommended Item rules can return only the base price of an item (part) and cannot use dynamic prices based off data tables.
B. If multiple Recommended Item rules recommend the same item (part), the item (part) price is picked from the rule that is last in the order.
C. If multiple Recommended Item rules return the same item (part), the quantity of the item (part) is a total of all quantities returned by each rule.
D. Recommended Item rules can show only the base prices defined in the customer specific module.

Answer: B, D

Reference:
http://www.oracle.com/partners/en/most-popular-resources/cpq-partner-faq-2231083.pdf

Question: 2

Which Configuration Flow would you choose to design a Configurator where attributes very based on prior user selections and have a sequential relationship consisting of distinct steps?

A. Multi Node Configuration Flow
B. Search Flow
C. Master Start and End Flow
D. any Configuration Flow with a combination of Constraint and Hiding rules that meets requirements

Answer: A

Question: 3

Which two statements are true about the integration of BigMachines (without middleware) with external ERP systems?

A. The ERP system should support exchange of XML data.
B. BigMachines can call ERP systems without using BML.
C. Web Services Definition Language (WSDL) can be used to build an XML request that is sent to ERP systems.
D. You need two BigMachines actions: one to send a request to an ERP system and another to receive a valid response.

E. Calling an ERP system does not require authentication of any kind.

Answer: A, C

Question: 4

Identify the object of the BigMachines Managed Package app that is used for initial setup and that allows you to make changes to integration preferences in Salesforce.

A. BigMachines Quotes
B. BigMachines Site Setup
C. Filed Mapping
D. BigMachines Commerce Process Setup

Answer: A

Reference:
http://docs.oracle.com/cloud/latest/cpq_gs/FACIQ.pdf (page 53)

Question: 5

Oracle CPQ Cloud provides integration guides for some applications. Identify two such applications.

A. Salesforce.com
B. Microsoft Dynamics
C. Oracle Sales Cloud
D. Oracle On Demand

Answer: A, C

Reference:
http://www.oracle.com/partners/en/most-popular-resourceHYPERLINK
"http://www.oracle.com/partners/en/most-popular-resources/cpq-partner-faq-
2231083.pdf"s/cpqpartner-
faq-2231083.pdf

Question: 6

Which two statements are true about parts integration?

A. A BigMachines parts database can be integrated only with Salesforce.
B. BigMachines or a third-party system can be used to maintain parts data.

C. Salesforce cannot store parts as products, so you must store parts and price book associations in BigMachines.

D. BigMachines can support parts integration with any system via FTP upload.

Answer: A, B

Question: 7

How should administrator set up a conditional restriction for access to a Product Family?

A. by writing a Constraint rule at the Product Family level
B. by hiding the model punch-in on the home page by using JavaScript
C. by setting up a restricted profile and user group in Commerce and Hiding the add, reconfigure, and delete product options
D. by providing conditional access criteria in the Restricted Access section of the Home Page setup

Answer: D

Question: 8

A document is mostly in English but has a specific section where the content varies and can have a different language. What are two recommended options for implementing this?

A. Build each page in as many languages as needed. Have a condition to print a page only when the language to print matches the language of the page.
B. On each page, create verbiage in every language required. Use complex conditionals with IF/ELSE statements to return the verbiage in the selected language.
C. Build a table where each row has a snippet in a specific language and has a condition to display it only when the selected language matches the language of the snippet.
D. Use Text Administration to store the multiple values.

Answer: C, D