

# івм 00M-245

IBM Tivoli Automation Sales Mastery Test v4

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## **Answer:** A

# **QUESTION:** 28

From the IDC study at 2009, what are the benefits of implementing a consolidated operations solution in the organization?

- A. Improve customer satisfaction by 20%
- B. Speed up the service delivery by 37%
- C. Reduce labor cost by 60%
- D. Reduce Expenses by 70% E. Both B & D

### **Answer:** E

#### **QUESTION:** 29

Which one of the following is a key value of monitoring a resource?

A. Providing Key Performance Indicators (KPI's) for the business and applying a business context to working problems.

B. Understand the status of a single resource such as an operating system, middleware or application and alert when not in the appropriate status.

C. Understand the performance of critical transactions and bottlenecks to take the first steps to align IT with the business.

D. Tracking changes.

#### **Answer:** A

#### **QUESTION: 30**

Who is the target customer for marketing this solution?

- A. Customers with Hypervisor.
- B. Small and medium business.
- C. Customers with heterogeneous environments.
- D. Customers that live and breathe for Microsoft.
- E. Both A & B

**Answer:** A

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